

## Advanced Mind - Testimonial

I was curious about an advert for the Hypnotic PowerPoint course placed on the PA Exchange. I was also very wary and slightly sceptical because I had never heard of these guys before.

After talking to Brian on the phone for a couple of minutes all I know is I was very eager to go on the course. I wasn't sure if I had been hypnotised or sold to? My doubt and resistance dissolved very quickly.

On the course itself I was amazed to discover the simple structures he had used and how effective they had been with me during the five minute telephone conversation.

Within a month of the course and using the same techniques - I closed five deals of the approximate value of between £35,000 and £45,000. This was a total of more than £200,000 revenue.

This earned me £17,000 clear profit all within a month of doing the Hypnotic PowerPoint course. These were extremely tough negotiations. I used the material and work from the course and could not have done this without it.

I am now busier than ever thanks to Advanced Mind.

Signed Lorna Pellet Managing Director