

## **Testimonial for Advanced Mind**

I signed up for Brian's new programme six weeks ago after being a bit sceptical at first. However, after the first meeting I left stronger and more focused than I had ever been before and I was able to put Brian's techniques into practice right away.

Since then I know I have been giving out an energy that has attracted bigger and better clients. The strange thing is that it's not involving any extra work it is simply in my own ability to find and sell to the right clients for us, at the same time as rejecting potential clients who would take up more time and want to pay less.

Previously we concentrated on selling support contracts at £20 per PC per month to small businesses. Now we are pitching for contracts worth £25,000 to £40,000 per year and we have just secured our biggest contract to date - three times bigger than anything we've had before and just as easy to fulfil.

In terms of personal improvement, I know that I have changed fundamentally as a person and that I will never go back to where I was before. My outlook on life is much more positive, my energy levels and enthusiasm are channelled in the right direction and it is entirely as a result of what Brian and I have done together over the last six weeks.

In the office, the atmosphere has also changed and our team's motivation and performance has significantly improved.

The benefit for me purely in financial terms let alone personal, emotional and psychological has been incredible as the whole years coaching more than paid for itself within the first month.

To anyone who wants to improve the size and quality of their clients and focus on developing their business in the right direction, I would say that you cannot afford not to use Brian's programme.

Regards,

Jonathan Farley Director

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